



MPE
Quality, Reliability, Performance

Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

Issue 20



The Tokyo International Exhibition Centre – Tokyo Big Sight



The TOKIN EMC stand displaying MPE filtering solutions at SEECAT 2019

TOKIN EMC at anti-terror event

For the second year running, MPE's distribution partner for Japan, TOKIN EMC Engineering Co Ltd (TOKIN EMC), took a stand at the annual event SEECAT (Special Equipment Exhibition and Conference for Anti-Terrorism). This was held in the West Hall of Tokyo Big Sight, Japan's largest convention and exhibition centre at over 95,000 m², and was once more co-located with the annual RISCOON (Risk Control) Security and Safety trade expo.

TOKIN EMC were again the only exhibitor displaying EMI, TEMPEST and EMP protection capabilities, which included a range of MPE's filtering solutions. Founded in November 1983, TOKIN EMC are part of the TOKIN Corporation. MPE's portfolio complements TOKIN EMC's existing products, which range from individual absorbers and antennas through to complete shielded room solutions.

Headquartered in Kawasaki, TOKIN EMC also have facilities in Osaka and Tsukuba, with their locations in all three cities boasting impressive, 10-metre anechoic test chamber facilities. TOKIN EMC benefit too from an existing and longstanding trading relationship with Eretec Inc, MPE's Bronze Partner for the Republic of South Korea.

Visitor numbers to TOKIN EMC's stand at SEECAT were excellent across all three days of the exhibition, 2nd to 4th October, with a high level of interest specifically in the Mil-Std-188-125 compliant HEMP rack on display, again fitted with MPE's world-leading HEMP filters.

Mr Susumu Matsuoka, Director of TOKIN EMC, commented: "Given the success we had exhibiting for the first time at the SEECAT event in 2018, expectations for this year's event were high. The activity and interest generated at the Show certainly lived up to our calculations, and now there are many interesting business opportunities to progress."

"Whilst the EMP market in Japan is still in its infancy, there is a definite, growing requirement for MPE's protection solutions and, having conducted a number of activities with our customers as well as end-user authorities over the last year, we are excited that TOKIN EMC are at the forefront of establishing this new market in our country."

When they signed their distribution agreement in April 2018, both TOKIN EMC and MPE viewed the creation of the market in Japan as a long-term project. However, less than 18 months into the distribution arrangement with MPE, TOKIN EMC have already realised filter sales considerably in advance of the original plan.

For EMC and EMP product enquiries in the Japanese market, email matsuokas@tee.tokin.jp, visit the TOKIN EMC web pages www.tee.tokin.jp/eng or call TOKIN EMC at their headquarters in Kawasaki City +81 (0)44 751 2316.



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