



MPE
Quality, Reliability, Performance

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The bustling IMCA stand at IDEF



MPE filter products displayed on the IMCA stand



The Aselsan MUKAS mobile shelter solution at IDEF



IMCA celebrate their 15th anniversary during IDEF

MPE support for IMCA at IDEF

The 13th International Defence Industry Fair (IDEF) ran from May 9th to 12th at the TÜYAP Fair Convention and Congress Center in Istanbul, Turkey. The biennial IDEF remains the largest defence industry event in the Eurasian region and one of the top five defence exhibitions in the World.

Building on their success at previous IDEF events and celebrating their 15th anniversary as a company, MPE's distributor in Turkey, IMCA Elektronik, again took a large stand space to display their portfolio of solutions. In support of IMCA, who were exhibiting a wide range of filter and capacitor products from the MPE portfolio, Paul Currie of MPE attended the event for two days.

Despite last year's political instability and the ensuing economic uncertainty that followed, IMCA have continued to champion MPE's solutions within the Turkish defence market and have now established a solid track record of both custom and catalogue product supply. MPE's sales into the region have grown year-on-year, with Turkey being among MPE's top five export territories in 2016.

Particular focus has been directed toward two specific areas – the sizeable and well-established military vehicle sector and the somewhat niche hardened shelter market.

This activity has seen MPE supply a variety of feedthrough and military vehicle type filters in quantity across the past two years. More recently MPE has designed – and accepted significant orders for – a range of custom feedthrough products to be supplied throughout 2017 and subsequent years. MPE products could also be seen within end-use applications at IDEF, such as Aselsan's MUKAS mobile shelter pictured here.

Since the last IDEF event in May 2015, IMCA have opened a new office facility at the Regnum Sky Tower in Çankaya, Ankara, as well as moving their Istanbul office to newer premises in Üsküdar, İstanbul. Alongside this, IMCA have also expanded their team, with the company now comprising 25 employees, 17 of whom have an engineering degree.

Paul Currie commented: "I have enjoyed working personally with Cemal Alpay and his team at IMCA since their appointment as MPE's country distributor back in 2013, and their technical ability and understanding have been significant factors in Turkey becoming one of MPE's fastest growing territories. With the orders already secured and in the pipeline for this year, MPE's sales into Turkey will certainly grow again significantly in 2017."

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