



**MPE**  
Quality, Reliability, Performance

## Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

### Issue 19



From left to right, Torbjörn Jansson – Technical Sales, KAMIC Installation, Lars Åleby – Divisional CEO, KAMIC Installation & John Jephcott – Key Account Manager, MPE Ltd



KAMIC Installation is based in the city of Karlstad, built on the river delta in west central Sweden where the country's longest river runs into its largest lake

## MPE appoints new distributor for Sweden

Completing the revitalisation of its distribution across the Scandinavian region, MPE is pleased to announce the appointment of the KAMIC Group as its distribution partner for Sweden. This appointment further expands and strengthens MPE's global distribution network.

Being already active in the Swedish market, MPE has identified numerous promising opportunities to broaden its client base there. But, in order to take full advantage of them, MPE has recognised that it needs to align with a dynamic and progressive distribution partner well established in the territory.

The KAMIC Group is a privately held concern based in Sweden with subsidiaries and branch offices in 12 countries in Northern Europe, Asia and the USA and around 700 employees. The Group consists of more than 20 operating companies, split into four defined business divisions that supply products and services in specific market niches.

Accordingly MPE will be working direct with KAMIC EMC, which is part of KAMIC Installation, a division of the KAMIC Group which specialises in the provision of systems and components for shielding, absorption and protection in the electrical environment.

Located in the scenic city of Karlstad, KAMIC EMC has been working in the Swedish EMC sector for almost three decades and serves a well-established list of clients, including the likes of ABB, Ericsson and Saab.

So, following their appointment in late 2018, KAMIC's team completed applications and product training on a visit to MPE headquarters in Liverpool. Subsequently this year MPE Key Account Manager John Jephcott has been visiting the territory to conduct further training and undertake a program of customer visits.

Lars Åleby, the Divisional CEO of KAMIC Installation pictured here, remarked: "I am confident that KAMIC's well established profile in the marketplace will open up significant new business possibilities for MPE, whilst access to MPE's world-leading product portfolio will provide equally exciting opportunities for KAMIC EMC."

MPE Key Account Manager John Jephcott commented: "KAMIC's strong market presence is an obvious benefit to MPE and, since signing our distribution agreement, their enthusiasm and proactive approach have been very much in evidence. I am looking forward greatly to working with the KAMIC team as MPE's business in Sweden grows."



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