



MPE
Quality, Reliability, Performance

Company Bulletin

for EMC, EMP & TEMPEST Protection

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Left to right: Dieter Muehlberger, Vice-President of Electrade GmbH and Erich Thomich, General Manager of Electrade GmbH, MPE's new distributor for Germany

New German distributor to promote MPE in fresh sectors

MPE has appointed Electrade as its new distributor covering the whole of Germany for both standard and customised products.

MPE's products fill a gap in the portfolio of Electrade, who in turn maintain a technical team with a high level of engineering expertise and understanding. They can successfully promote the MPE brand in markets where it is less well known. Electrade's broad customer base comprises 40% mainstream commercial such as facilities management, process control, public utilities and transport, 30% defence and aerospace, and 30% information and communications technology (ICT) and the medical marketplace.

Established in 1992, Electrade, based at Graefelfing near Munich and with offices in Frankfurt-am-Main and Hannover, handles sales of high-technology products such as electronic materials, connectors, sensors, transducers and instrumentation from leading manufacturers which neatly complement MPE's solutions in many areas.

Paul Currie, Sales & Marketing Director of MPE Ltd, explains: "MPE has recognised that, whilst its product sales into German EMC test houses remain buoyant, there are many more applications and market sectors which MPE products can address yet remained untapped. MPE has therefore actively sought a new partner capable of penetrating such new areas, and in Electrade I am confident that MPE has found the ideal partner."



Left to right: John Jephcott of MPE and Dieter Muehlberger of Electrade GmbH signing the distributor agreement for Germany

Dieter Muehlberger, Vice-President & co-owner of Electrade, comments: "Electrade have often been asked for high-performance EMC and EMP filters, but have previously had no solution to offer. The MPE product range provides Electrade with not only a solution for this requirement but also a technology which is very complementary to our other product offerings. Accordingly we look forward very much to working with MPE in the coming years."

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Dieter Muehlberger, Vice-President of Electrade GmbH