

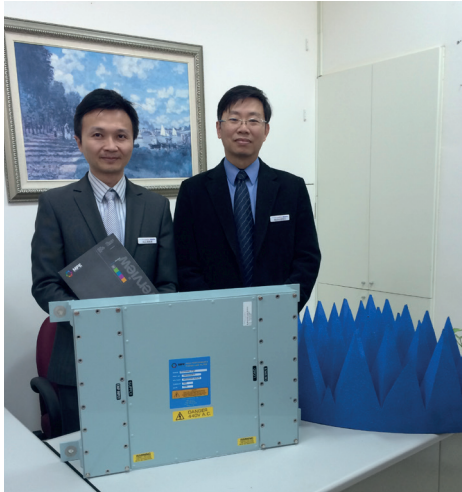


MPE
Quality, Reliability, Performance

Company Bulletin

for EMC, EMP & TEMPEST Protection

Issue 3



Pictured in the EMtrek sales office with a 63A MPE high-performance powerline filter for the telecommunications industry are, from left to right, Victor Lo – Sales Manager and Richard Liu – General Manager of EMtrek



Here against the backdrop of EMtrek's Headquarters are, from left to right, Richard Liu – General Manager and Victor Lo – Sales Manager of EMtrek

New distributor for Taiwan is catalyst for sales growth

MPE is pleased to announce the signing of an agreement with EMtrek Technologies Corporation of Dashi Town, Taoyuan County, for the distribution in Taiwan of all its filter and capacitor product ranges and customised solutions.

EMtrek have a team of 17 – including three experienced field sales engineers – and been designing and producing integrated EM test systems, from 200 MHz VHF communications frequency now up to 950 GHz, in Taiwan since 1993. They supply high-technology, complementary products, offering cutting-edge solutions from proven and established manufacturers to a well-established client base encompassing the defence, satellite communications, educational and industrial sectors.

In particular they dominate the market for antenna test systems, having built over 50 in Taiwan, and command a significant market share of over 80% in university-based, educational antenna test chambers.

Paul Currie, Sales and Marketing Director of MPE Ltd, spelled out: "Since we have worked previously with EMtrek on a number of Electromagnetic Pulse (EMP) projects, the appointment of the company as MPE's distributor for Taiwan is a natural progression. I have no doubt that this agreement will only further strengthen our relationship and be another catalyst for sales growth across the region."

Richard Liu, General Manager of EMtrek, commented: "Being a company closely linked with the EM community for over 20 years, EMtrek is a pioneering HEMP protection engineering provider and also a well-recognised RF parts and EM solutions company in Taiwan. The MPE product range is both a solution to meet Taiwan's HEMP protection engineering requirements and also a technology which is very complementary to our other product offerings. So we look forward very much to working with MPE in the coming years."

www.emtrek.com.tw

