



MPE
Quality, Reliability, Performance

Company Bulletin

for EMC, EMP & TEMPEST Protection

Issue 16



David Seabury, Managing Director of MPE (left), signs the distribution partner agreement in Liverpool with Susumu Matsuoka, President of Tokin EMC



The Tokin EMC stand at Techno-Frontier 2018 in Chiba City, Japan

MPE distribution expands into Japan

MPE is pleased to announce the appointment of the Tokin EMC Engineering Company Ltd (Tokin EMC) as its distributor for Japan from April 2018. As pictured here, the agreement was officially signed during Tokin's visit to MPE in Liverpool that month.

Founded in November 1983, Tokin EMC is part of the Tokin Corporation. Tokin EMC provides three distinct services – Measurement Services, System Services and EMC Solutions. MPE fits centrally within the EMC Solutions offering. Accordingly MPE's portfolio complements Tokin EMC's existing products, which range from individual absorbers and antennas through to complete shielded room solutions.

Headquartered in Kawasaki, Tokin EMC also has facilities in Osaka and Tsukuba, with its locations in all three cities boasting impressive, 10-metre anechoic test chamber facilities. Tokin also benefits from an existing and longstanding trading relationship with Eretec Inc, MPE's Gold Partner for the Republic of South Korea.

Over recent years MPE has seen an organic increase in interest and sales of filters to Japan and has recognised for some time that a strong distribution partner was needed for Japan, in order to realise further growth within the territory.

Paul Currie, MPE Sales & Marketing Director, commented on the appointment: "The introduction of MPE's Partner Program in 2017 has enabled MPE to demonstrate clear expectations to prospective new distributors and ensure that they may fit easily within the existing family of MPE distribution partners. In Tokin EMC I am confident that MPE has found a partner with whom we can successfully work for many years to come."

Mr Susumu Matsuoka, President of Tokin EMC, commented: "With the growing awareness of the EMP threat coupled with the growth in EMC activity within Japan, Tokin EMC has been keen to source a supplier of quality EMC and EMP filters for some time.

"The addition of MPE is key to our business going forward and positions Tokin EMC at the very forefront of the emerging EMC and EMP markets."

In April Tokin EMC exhibited their product solutions and services at the annual Techno-Frontier trade show held at the Makuhari Messe in Chiba City, Tokyo Bay. Over the three days of this, the largest EMC event held in Japan, Tokin EMC showcased their new EMP rack solution which incorporates MPE's groundbreaking HEMP filter range.

For EMC product enquiries in the Japanese market, email matsuokas@tee.tokin.jp or visit the Tokin web pages www.tee.tokin.jp/eng

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