



Company Bulletin

for EMC, EMP, HEMP & TEMPEST Protection

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MPE appoints UK distributor for the first time

For the first time in its trading history, MPE has appointed an authorised distributor for supplying its products to the UK market. SACA Group Ltd was appointed as an authorised distribution partner for the UK on 1st September 2020.

This appointment is a direct result of the rising levels of business MPE has experienced from its home market and the growing number of clients whom MPE is supplying.

Historically MPE has successfully traded with its UK clients directly. Given the number of clients and projects demanding MPE product solutions, this mode of operation has worked well for many years. However, by natural process over the past five years, MPE has seen its UK business increase exponentially, with the number of UK clients ordering its unique EMC and EMP filters and capacitors now running into many hundreds.

Being essentially a world-class design and manufacturing organisation, MPE's direct sales strategy has therefore become increasingly difficult to sustain and support, and for this reason MPE has now migrated to the same successful distribution model as it employs around the globe.

MPE will continue to supply direct its authorised distribution partners worldwide as well as major project integrators in the UK. But clients whose requirements are smaller in scale, or of a more occasional nature, will now be supplied through SACA Group Ltd.

SACA Group Ltd is a UK-registered company, has common ownership and shares the same management team as SACA Europe BV at Helmond in The Netherlands. Staffed by trained engineers with degree qualifications, the Group boasts 32 years' accumulated experience and expertise in electronics component distribution. SACA Europe is already an authorised MPE distribution partner, successfully supplying MPE's EMC and EMP filter and capacitor solutions to Bulgaria, the Czech Republic, Estonia, Greece, Hungary, Latvia, Lithuania, Romania, Slovakia and Slovenia.

Whilst MPE and the SACA Group are wholly independent of each other, SACA UK will conveniently be based at the same address as MPE in Knowsley, Liverpool. By shortening the lines of communication, this co-location will maximise the speed and efficiency of response to sales enquiries and technical questions and of subsequent product supply to the UK market. Furthermore any requirements for custom solutions can be discussed with MPE experts on the spot and without delay.

Alongside MPE's full product range, SACA Group Ltd in the UK is also the authorised UK distributor for EMI Solutions Inc, Konnect RF and Netzer Precision Motor Sensors.

For information on SACA UK, go to www.sacauk.com or contact their team on +44 (0)151 632 9190 or via email info@sacauk.com

